



REAL ESTATE INDUSTRY CLIENTS PRESENT AND PAST

Residential & Commercial Builders Developers

Wood Partners – One of the nation’s top five multifamily firms that has developed 79,000+ homes with a combined value of \$14+ billion

The Irvine Company – A 120-year-old real estate investment company in Orange County, CA that develops and owns master plan communities, apartment, office, retail and resort properties

Lennar – One of the largest public homebuilders in the United States, Lennar has built over one million new homes for families in 29 states across the country

Cornerstone Communities – A San Diego-based homebuilder that has developed and/or constructed over 15,000 homes in 60+ communities throughout California and Nevada.

Brandywine Homes – An urban infill developer that has built or developed more than 60 small- and mid-sized infill communities in Southern California totaling over \$1.2 billion in revenues

Trumark Homes – A Western U.S. developer and homebuilder that has built over 4,000 homes, focusing on innovative designs, including single-family, condo and 55+ communities

Foremost Companies – A land investment firm that has developed, owned and/or managed 12,000+ residential lots in California for single-family, multifamily, townhomes and mixed use

Urban Renaissance Development – An Atlanta-based urban infill developer seeking joint development ventures for multifamily rental and for-sale communities.

San Joaquin Valley Homes – One of the most active single-family homebuilders in the Central Valley of California with an average of more than 500 homes built each year.

Lafferty Communities – A private family-owned homebuilder based in San Ramon, CA, focused on Northern California, Southern California, Utah and Nevada

[Fieldstone Homes](#) – One of Utah's most highly ranked homebuilders with more than 6,000 residences constructed over the past 20+ years

[San Luis Ranch](#) – A 130-acre farm-to-table master-planned community in San Luis Obispo, CA that consists of 580 homes by Williams Homes and Coastal Community Builders.

[American Dream Development](#) – A Kansas-based developer and homebuilder that offers affordable entry-level homes to working class families & military service members

Real Estate Finance and Investment

[Continental Realty Group](#) – A Denver-based firm focused on multifamily investment with 22,000+ apartment units and a \$4 billion transaction volume in 13 markets nationwide

[Presidio Residential Capital](#) – An investment firm that has provided more than \$2 billion in equity, development and construction financing for residential housing in the Western U.S.

[SmartStop Self Storage](#) – A technology-driven, self-managed REIT with 460 properties owned or managed in 38 states and Canadian provinces and \$3.3 billion in total capitalization

[Morgan Holdings](#) – A commercial real estate firm in Denver specializing in the development of multi-use, multifamily properties with over \$2 billion dollars in assets since 1959

[Tower 16 Capital Partners](#) – A commercial real estate investment and management company in San Diego that has acquired 6,800+ apartments representing \$1 billion of acquisition value

[The Roxborough Group](#) – A San Francisco-based private equity firm that acquires and manages all real estate asset classes on behalf of institutional investors

[SB Real Estate Partners](#) – A multifamily investment firm in Southern California with a \$1.4 billion transaction basis that acquires and manages assets across the Western United States

[DLM Properties](#) – A multifamily investment and management company in San Diego, CA, whose owners are off-road Trophy Truck champions

[Admiral Capital Group](#) – Commercial real estate investment fund based in NYC co-founded by NBA Hall of Famer David Robinson and Daniel Bassichis, formerly of Goldman Sachs

[Wind River Group](#) – A private firm in Southern California that invests in distressed commercial real estate at discount to increase the property's value

[Greencrossing Real Estate Companies, LLC](#) – A real estate development, asset management and consulting firm in California and other key Western markets

[Sycamore Urban Properties](#) – An investment and development company based in Southern California that acquires and manages distressed multi-family and condominium properties

Real Estate Brokers/Lenders/Consultants

The Hoffman Company – A land brokerage firm representing owners of all property types in the Western U.S. with over 580 transactions, 48,000 lots sold and \$5.7+ billion in total volume

Bay Equity – A mortgage lending institution based in San Francisco that is licensed in 48 states with 27 retail branch offices nationwide

Argent Mortgage Company – A leading national mortgage lender based in Irvine, Calif., that works with independent mortgage brokers and bankers across the country

Land Advisors – The nation's largest real estate firm focused exclusively on land with 15,000+ transactions advising clients how to maximize land value.

Developers Research – A Southern California consulting firm whose land use specialists have completed 7,000+ assignments in 25 states for more than 200 clients both private and public

The Moote Group – A full-service land management firm based in Southern California that takes real estate developments from entitlement through finished lots

Zonez – A subsidiary of Allied Modular Building Systems, Inc., manufactures and supplies modular office pods, meeting rooms and phone booths to provide privacy in the workspace

Land Co. Development Resources, Inc. – A real estate consultancy in Southern California that provides market analysis, acquisition, project management and entitlement services

CAL-Pac Engineering & Construction – A general building and civil construction company in California with projects including apartments, commercial, and highway and street construction.

Sukut Construction – A civil engineering contractor with over 50 years of grading of residential and commercial developments, golf courses, high-end resorts and major highways

R.E. Peters Company, Inc. – A real estate consulting firm based in Southern California that assists banks and landowners assess and manage distressed real estate assets